



# Disrupt Advertising One Hunt at a Time.

Say goodbye to your Google Ads and other means of useless traffic.

Now, say hello to Soda Hunt - where real, organic traffic is at your fingertips through gamification.

# What is Soda Hunt? Soda Hunt is a digital treasure hunt.

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PLAYERS register as HUNTERS.
BUSINESSES register as TERRITORIES.
Hunters search territories for a clue to the next territory.
The first Hunter to finish the game wins the grand prize!

Expose your business to thousands of shoppers – real and verified people – who hunt every page of your website for prizes and, in doing so, become more familiar with your offerings than your regular shoppers. Alpha testing shows that each hunter may spend 3-hours or more hunting a single website searching paragraphs, products, photos, forms and whatever is there within your territory.

# What is GAMIFICATION?

Who uses gamification?



of startups in the United States

of Global 2000\* companies

\*Companies with a market value of \$7.6 billion or more.

## **Game Play** Soda Hunt is chock-full of goodies:

- Skill levels from simple to super-difficult;
- Various terrain treks including mountains, tropics, desert, ocean, and arctic; and
- Basecamps with cash prizes scattered throughout the game.



Begin your journey to the first Territory. Seek and find the hidden treasure to reach the Check-in page for directions to the next Territory.

Seek and find the hidden treasure to reach the Check-in page for directions to the next Territory. Congrats! You've reached a Basecamp with a cash prize and directions to the next Territory. Seek and find the hidden treasure to reach the Check-in page for directions to the next Territory.

Hunters access Check-in pages by clicking on the hidden egg in any Territory. Each page contains:

- An exclusive offer for the Hunter from that Territory;
- A Check-in form that must be completed to go to the next Territory; and
- A Soda Hunt survey question for the hunter to answer.

# Viny Soda Hunt?



Ad Execs Dismayed...By Tactics Google Allegedly Used To Control Digital Ad Dollars



Two More DSPS Remove Google Open Bidding



Scammers Are Using Google Ads To Target Students Seeking Loan Relief



Google Says It Bans Guns Ads, It Actually Makes Money From Them.



Google Ads Is Not For Small Business Anymore. Here's Why.



New Internal Documents Show Tech Giants Pushing Out Competitors



Google AdWords Invalid Activity Refunds \$7M Class Action Settlement



Google Ads Implements 3-Strike Policy Rule.



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Is Google Losing Steam In The Ad Marketplace?

#### **How is Soda Hunt different?** Google VS. Charges per click but Assesses a flat fee for participation without transparency Did a bot click your ad? Fair business practice with no hidden cost. Makes advertisers Sends the same traffic compete for ad placement. volume to everyone. With whom are you competing? No B2B competition. Won't tell you who Offers verified and visited your website. onboarded consumers. What's the point if you can't connect? Repeat business is what it's all about. Incentivizes visitors to Bounce rates can be incredibly high. comb all web pages. Visitors who don't stay, don't buy. Visitors convert to repeat customers.

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#### TERRITORY = ADVERTISER

To join, businesses must meet the following criteria:

- Pre-register for the hunt;
- Have a website with a minimum of 5-pages; and
- Offer an exclusive promotion to hunters.

#### **ADVERTISER BENEFITS**

Soda Hunt replaces the cost per click (cpc) with a simple listing fee per hunt. Benefits to your business include:

- Verified traffic with deep site dives;
- Thousands of repeat website visitors;
- Baked in Search Engine Optimization (SEO);
- Opportunities to adjust promotions and offerings, as needed;
- Website visitor email capture for future email marketing;
- · Website visitor survey feedback; and
- Social media exposure.

#### **METRICS & REPORTING**

Soda Hunt gives it to you straight with our collection of reports, including:

- Repeat Users & New Users
- Daily/Weekly Active Users
   (DAU/WAU)
- Visitor Journey
- Engagement Time
- Traffic Acquisition
- User Location
- User Activity
- Website Page Views
- Clicks



# Frequently Asked Questions

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#### WHERE IS SODA HUNT?

Soda Hunt is based in Kansas City, MO. Advertiser participation is open to businesses in the United States. Soda Hunt is assembling a Kansas City Hunt exclusively for brick & mortar businesses where players will visit your territory (physical shop, store, or office) to retrieve a clue to the next territory in the hunt.

#### HOW BIG ARE THE HUNTS?

Hunts vary in size from 30 to 1500+ territories and 3,000 to 20,000+ hunters. The length of the game is calculated through a proprietary algorithm based on the number of participating territories and hunters. The territory registration fee is based on the number of participating hunters.

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#### HUNTER LEADERBOARD

Hunters can track their progress though the Soda Hunt Leaderboard, updated at the top of each new week. In the final stretch of the game, the updates will come daily and then several times each day until a winner is announced.



#### **TERRITORY DASHBOARD**

Advertisers will have access to their own Soda Hunt Territory Dashboard, which will detail your registration, game details, deals and offers claimed by your Hunters, sponsorship ad placements, and more.

## Frequently Asked Questions

# Let's Do This!

#### Join the Treasure Hunt

Players join the hunt as HUNTERS to compete to win cash prizes, including a grand prize of up to \$25,000! Businesses join the hunt as TERRITORIES to gain website visitors to promote products and services.

HUNTERS/PLAYERS

**TERRITORIES/ADVERTISERS** 



#### **Branded Merch Shops**

Branded merch shops are available for businesses that either (1.) don't have a website or (2.) require local customers only, i.e., landscapers and daycare centers. Hunters may also participate as a Territory with a branded merch shop.

LEARN MORE

#### Sponsorship Opportunities

Advertising space is also available on each game Check-in Page for businesses to gain additional brand exposure. EMAIL TO LEARN MORE

#### **Promotions &** Holiday Tie-ins

Soda Hunt advertisers extend an exclusive offer to your Hunters - something special that is unavailable to anyone else. This offer is featured on your territory's Check-in Page, delivered to each Hunter as they locate the treasure hidden in your Territory.

Holidays are great for promoting sales and specials, and not just the big, national holidays. There are many fun and interesting days recognized throughout the year that afford opportunities to increase sales.

#### **Food & Drink**

Cheese Pizza Dav Nat'l Beer Lovers Day Oktoberfest **Cheeseburger Dav** Pepperoni Pizza Day National Pancake Day **Chocolate Milk Day** Nat'l Drink Beer Day National Coffee Day

Family

**Grandparents Day** Nat'l Daughter's Day Nat'l Son's Day

**Entertainment** 

Read A Book Day Literacy Day Star Trek Day **Emmy Awards Batman Day Comic Book Day One Hit Wonder Day** Int'l Podcast Day

#### **Patriotic**

Patriot Day **MIA Recognition Day Citizenship Day** Gold Star Mother's Day Voter Registration Day



#### **Good Works**

Dav of Charity Suicide Prevention Day Int'l Day of Peace

**Notables** 

**Autumn Beains** 

Sign Languages Day World Tourism Day World Rabies Day

# Reach for the Stars!

#### Soda Hunt Expansion

It's all about the growth. Soda Hunt's Twelve Hunt Plan to meet its lofty goals is solid and attainable. Over the course of the next 12-hunts, each hunt's participation will increase by 20% over the last. That means more advertisers, more hunters, more revenue, and more fun!

Businesses registered in this hunt are rewarded with lockedin pricing options and deep discounts on future hunts. Details about these rewards will be determined upon hunt completion.

#### Success with the Twelve Hunt Plan results in more than 70,000 hunters.

What could YOU do with 70,000+ unique website visitors combing through every page of your website?

What does this mean for small businesses and advertisers on the Soda Hunt platform? There is ample room for success by way of gamification. Methods of placing products and services in front of consumers is vast. If Soda Hunt even parsed 7% of consumers through the ad platform as hunters, that's 26,195 website visitors per treasure hunt. What could you do with 26,195 unique visitors on your website in a month – especially if you're not getting any traffic right now?

#### WELCOME TO SODA HUNT, ANTOINETTE!

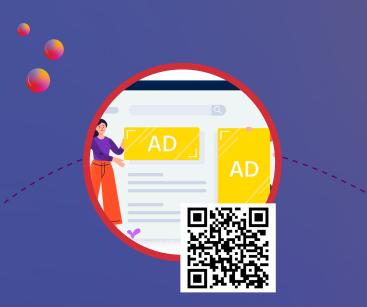
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SCAN TERRITORIES TO FIND THE EGG. WIN CASH PRIZES UP TO \$25,000!

> DETAILS ARE COMING SOON TO YOUR EMAIL FROM SODAHUNT.COM.

#### NEW HUNTER ALERT PLAY FOR FREE AT SODAHUNT.COM

Trust us, you'd gain more customers!





## Join as a Territory

SODAHUNT.COM/TERRITORIES

For businesses with a website of 5+ web pages. No website? See our branded merch shops.

### Join as a Hunter

SODAHUNT.COM/HUNTERS

Compete to win cash prizes, including a grand prize of up to \$25,000!





#### **Branded Merch Shops**

SODAPOPGRAPHICS.COM/BRANDED-MERCH-SHOPS

Branded merch shops are available for businesses that either (1.) don't have a website or (2.) require local customers only, i.e., landscapers and daycare centers. Hunters may also participate as a Territory with a branded merch shop.



